May and June 2018

TARGET DISTRIBUTING

New Catalog Now Available!

BUILD YOUR BUSINESS!

with New Brands, New Products & New Solutions

Remember to Mention This Flyer When Ordering to Get Sale Pricing

tgsales@targetdist.com | 800-873-5528 | www.targetd.com

Special Value Bundle Sale!

sale

iPECS

eMG80 PRO10+ Bundle
- BKSU (8 x 16)
- 8 CO Lines
- Equipped for 16 Digital
- Equipped for 4 Analog
- 4 Channel VM with 16 Hours Storage
- Unified Messaging • 2 VoIP Channels
- 2 IP COMMUNICATOR
- 2 PHONTAGE DLX • **10 - LDP-9030D Full Duplex, Backlit 30 Button Phones**

DESI Labels for Buttons & English Overlays

Dealer Certification Required

Call for Target's Low Price!

SL2100 6-Phone Kit Sale!

sale

NEC

Save 15% Off Dealer List!

3x8 6-Phone Bundle Includes:
- (1) BE117448 Chassis/CPU Bundle
- (1) BE116510 3-Port CO Card
- (1) BE116506 8-Port Digital/2-Port Analog Card
- (6) BE117451 12-Button Digital, Full Duplex, Backlit Display Phones
- 4-Port/2-Hour Voicemail (Upgradeable to 15 or 120 hours, 16 ports, Voicemail to Email)
- Includes 8 IP Channels (Can increase to 128)
- Includes External Page Port, Music on Hold Port, and 2 Door Box Ports (included on Digital ext. card

Call for Target's Low Price!

2 Special Value Bundles

sale

allworx

Your choice of two great Connect 536 bundles at exclusive low pricing.

Dealer Certification Required

8010033 Allworx Green Jacket
Connect 536 Server, REACH 30-pack, Mobile VM Software & REACH LINK
As Low As $Call when adding Allworx phones at time of purchase. **Call for Details!**

8010034 Allworx 4th & Goal
Connect 536 Server, Conference Bridge, ACD, Mobile VM, REACH 10-pack & REACH LINK
As Low As $Call when adding Allworx phones at time of purchase. **Call for Details!**

Call for Complete Details

Fully Assembled Wall Mount Cabinets

PM Power Products

WME6U Only $Call
6U Wall Mount Cabinet
WME12U Only $Call
12U Wall Mount Cabinet
- 19" Standard installation for rack mount equipment • 1.2MM Cold Rolled Steel
- Maximum rail depth: 13" • Cage nut and Screws are included
- Front glass door with lock opens to 245 degree • Keys and locks for front door, side panels
- Two fan mounting spots on the top: 4"x4" • Locks for side panels included

Premium Quality at an Affordable Price

FREE Videoconferencing Demo Trial!

new

Yealink

Yealink makes affordable videoconferencing systems for every situation and in order to show you how easy these systems are to set up, use and sell profitably, we're offering a FREE two week trial in your office!

Choose from:
- **VC200** – for small office/huddle room
- **VC500** – for small to medium sized rooms
- **VC800** – for medium to large rooms

Go from box to work in just 5 minutes!

Reserve Your FREE Trial Unit Today!

Summit Spring Promotions

sale

vertical COMMUNICATIONS

1. Purchase three (3) Summit bundles throughout the quarter from the included list and get one (1) VS-5000B-00 or three (3) VU-9224F-00 Free and 10% discount on licenses.
2. Purchase a Summit 800 package (from the included list) at discounted price and get 10% discount on licenses for the package.
3. Purchase any eligible Summit/Summit 800 product (from the included list) and we'll give you an additional 25% off the distributor's already discounted price.

Dealer Certification Required

Call Today for Complete Listing and Details

NEW LOWER PRICING!

new **Panasonic**

Panasonic KX-TDA50G and MORE!
Effective immediately, Panasonic BCS legacy equipment has new permanent price reductions. The equipment includes the KX-TDA50G Hybrid PBX, Analog Proprietary Telephones and the KX-TA824 Analog PBX as well. Call today for complete product list.

Call Today for Your New Low Prices!

5GHz Point-Multipoint Radio

new **UBIQUITI NETWORKS**

Ubiquiti Networks set the bar for the world's first low-cost and efficient broadband Customer Premises Equipment (CPE)

NS-5AC
NanoStation AC 5 GHz airMAX ac
- Gigabit Ethernet Interface • PoE
- 10/20/30/40/50/60/80 MHz Bandwidth
- 560 MHz Atheros MIPS 74Kc Processor

NS-5ACL
NanoStation AC 5 GHz airMAX ac Loco
- As above, PoE not included

Low Cost and High Performance

NEW LOWER PRICING!

new **NETGEAR**

NETGEAR Switches!
We've lowered NETGEAR prices on the entire line to make you even more competitive in today's marketplace.
Call us today for your great low pricing on the one of the most extensive lines in datacom today. There's a NETGEAR solution for your application and we've got it!

Call Today for Your New Low Prices!

8-Port Flex Switch

new **NVT PHYBRIDGE**

NVT Phybridge FLX-08
- 8 x 10/100Mbps downlink ports supporting up to 50W of power per port • 190W power budget
- 2 x 1Gb uplink port for daisy chaining
- Can support 4 pair, 2 pair and 1 pair UTP cabling
- Can operate in standard mode (without FLEX adapters) and long reach PoE mode (with optional FLEX adapters) for extended reach to 2,000ft (610m)

Extend Reach up to 2000 Feet

Small Form Factor Gateway

new **PATTON**

SN4112S/JS/EUI
Small Form Factor Gateway
- Dual FXS ports • 1 x 10/100 Ethernet
- H.323 and SIP protocol supported
- External UI Power • 2-wire Loopstart, RJ-11/12
- Complete SIP and T.38 support
- Caller-ID Type-1/2 FSK and ITU V.23/Bell 202 generation

Flexible PSTN Integration

Bluetooth IP Conference Phone

new **Polycom**

2200-66700-025
TRIO 8500
- SIP Version of Polycom Trio 8500 for Skype for Business/Office 365 • PoE only
- Most productive calls with the world's clearest and richest audio experience—ideal for the midsize conference room
- Connect mobile devices via Bluetooth or USB
- Simple-to-use interface and one touch-join calendar integration

Clearest and Richest Audio

SIP Cordless Phone System

new **Yealink**

W60-PACK
- 2.4" 240 x 320 color screen with intuitive user interface • Up to 8 concurrent calls
- Up to 8 DECT cordless handsets
- Up to 8 VoIP accounts
- Supports Opus audio codec
- Up to 30-hour talk time
- Up to 400-hour standby time
- Quick charging: 10-min charge time for 2-hour talk time
- Noise Reduction System • Headset via 3.5 mm jack
- Replaces W56P

Up to 8 SIP DECT Cordless Handsets & 8 Concurrent Calls

Wireless SIP Conference Phone

new **KONFTEL**

Wireless Conference Phone – Expandable
Konftel 300Wx **840101077**

- OmniSound®HD – superior audio quality
- Record meetings on an SD memory card – up to 70 hours on a 2GB card
- **Rechargeable battery for up to 60 hours of talk time**
- Connection for Wireless headset
- Expandable with optional microphones • Future-proof – can be upgraded
- Line selector – switch and combine your calls from different connections

Konftel 900102113 Pair of wired expansion microphones

Konftel 840102132 IP DECT Base
- IP DECT base for Konftel 300Wx
- Connects up to 20 DECT devices
- Easy Pairing
- Indoor range of up to 50 metres

Wireless DECT-SIP or Analog with USB for Collaboration!

Mid-Range IP Phone Value

new **GRANDSTREAM** CONNECTING THE WORLD

GXP1760W
- 6 lines, 6 dual-color line keys (with 3 SIP accounts)
- 5-way audio conferencing
- Built-in USB port
- HD wideband audio
- Full-duplex speakerphone
- PoE • Supports EHS compatible Plantronics's headsets
- Use with Grandstream's UCM series IP PBX appliance for Zero-Config provisioning, 1-touch call recording & more

Outstanding Performance at a Budget Friendly Price

Long Range SIP Cordless

EnGenius

DuraFon-SIP System
- Up to 12 Floors In-Building Penetration, 250,000 sq. ft. of Facility Coverage, 3,000 Acres of Property, Open Land Coverage
- Base Supports up to Four (4) Concurrent Calls (4-SIP OR 3-SIP+1-PSTN)
- **Works with any IP-PBX that Supports the Standard SIP Protocol**
- Independent 2-Way Intercom
- "Push-to-Talk" (PTT) Broadcast Feature

Proven Durability with a Ruggedized Design

SIP/Multicast Paging Speaker

new **VIKING**

40-IP **SIP Ceiling Speaker**
- PoE • Plays audio from multicast
- SIP endpoint or multicast group member • Supports up to 10 multicast paging groups
- Autoprovisioning via Viking programming software
- Built-in high efficiency 6 watt class D amplifier • Line-level audio output
- Network remote speaker volume control
- Can drive additional external analog speakers for greater coverage • Heavy duty back box

Built-In 6-Watt Class D Amplifier

CS520-XD on Sale!

sale plantronics®

CS520-XD 88285-01

900MHz

- Binaural with noise canceling mic
- 900MHz for greater headset density
- Multitask hands-free up to 350 feet
- Volume/mute controls at your fingertips
- Conference in up to 3 additional headsets
- New headsets can subscribe to a base by simply docking the headset
- Auto answer by removing/replacing the headset from the base
- Up to 9 hours talk on a single charge

Call for Target's Low Price!

Blackwire 315.1-M on Sale!

sale plantronics®

Blackwire 315.1-M 204440-01

- Microsoft version (Lync and Skype for Business) • Monaural headset
- Noise cancelling mic
- Connects via USB or 3.5mm plug
- Frequency response: 100 Hz - 10 kHz (mic)
- Controls PC call answer/end, mute, volume +/-
- SoundGuard Hearing Protection – Protection against sounds above 118 dBA

Call for Target's Low Price!

Voyager Legend Sale!

sale plantronics®

Voyager Legend 87300-42

- Talk/standby time up to 7 hours/11 days
- Triple-mic active Digital Signal Processing
- Stainless steel windscreens
- Internal adaptive 20-band equalizer
- Bluetooth v3.0
- Proprietary snap-fit magnetic connection
- Headset battery meter – On-screen for iPhone, enabled by FindMyHeadset™ app for Android™
- Multipoint – Pair 2 phones; answer calls from either one

Bluetooth

Call for Target's Low Price!

Minuteman UPS on Sale!

sale MINUTEMAN® POWER TECHNOLOGIES by Para Systems, Inc.

EnterprisePlus™ LCD Expandable UPS E1500RTXL2U Rack/Tower

- 1500 VA/1200W
- Three power banks (2 switchable, 1 always-on)
- Easy to read LCD display
- Simultaneous DB-9, USB and SNMP communications
- Minuteman® SentryHD™ monitoring and control software included

Sale! $Call

BP36RTXL 3U External Battery Pack for Above
Sale! $Call

Expandable UPS Sale!

sale APC® by Schneider Electric

BR1500G

- Expandable • 1500 VA /865 Watts
- 10 outlets; all offer surge protection 5 outlets also offer battery back-up
- 1 Master outlet controls 3 surge outlets to conserve energy
- Automatic Shutdown Software
- Automatic Voltage Regulation (AVR)
- Multifunction LCD Display
- Telephone/Ethernet/Coax surge protection

Sale! $Call

BR24BPG External Battery Pack – For up to 3X Backup Time
Sale! $Call

Media Converter Sale!

sale TRIPP·LITE

Gigabit Media Converters

- Converts UTP Gigabit Ethernet to Fiber Optic SC connectors
- Cost-effective solution for extending network distance up to 2 km
- Automatic MDI/MDI-X configuration
- Half or Full Duplex Operation • Auto-Senses 10 / 100 / 1000
- Supports Multimode 50/125 cable up to 2km or 62.5/125 cable up to 400M

N785-001-SC SC Media Converter
Sale! $Call

N785-001-SC-MM SC to MM Media Converter
Sale! $Call

ICC Wire on Sale!

sale ICC

ICCABR5EGY

- CAT5e 350MHz 4-Pair, 24 AWG, UTP, solid copper cable
- 0.177" outer diameter
- Packaged in an EZ pull box
- 1000 feet per box
- In gray only and limited to stock on hand; no back orders or rainchecks

CAT5e

Call for Target's Low Price!

Indoor/Outdoor Speaker Sale!

sale speco technologies

SP4AWET (Black) (Each)
SP4AWETW (White) (Each)

- All-Weather Elite Series 4" Speakers with Transformer
- 4" Mica/Polypropylene woofer
- 0.75" Silk tweeter • Rounded, stylish design
- Horizontal-swivel mounting bracket
- Weather-resistant design • 70/25V selectable transformer
- Frequency Response: 75Hz – 20kHz • RMS Power: 25 Watts
- Transformer Power Taps: 20W, 15W, 10W & 5W

Call for Target's Low Price!

SIP Paging Gateway Sale!

sale VALCOM

VIP-204A

- 8-Zones of IP Paging Plus 4 Zone of One-Way Analog Paging
- Supports IP and Analog Amplified Speakers
- Supports Legacy Paging Systems • PoE or Local Power
- SIP and Multicast • Feedback Eliminator
- Background Music input for locally-connected analog speakers.
- Live or Recorded Messages • Night Ring • DHCP

Call for Target's Low Price!

Fish Line on Sale!

sale GREENLEE

430
Poly Fish Line

- 6500-foot bucket
- Ready-to-use, pre-punched hole in lid with resealable cap
- Use with power fishing systems directly from the container
- Resists tangling when dispensing
- Rot and mildew resistant
- Handy reusable plastic dispenser pail with handle keeps the line dry • Use to pull rope through conduit

Call for Target's Low Price!

15-Watt Paging Horn on Sale!

sale BOGEN COMMUNICATIONS, INC.

SPT15A
Paging Horn

- 15-watts continuous
- Rotary switch-selected power taps on transformer models
- Consistent voltage (70V/25V) and 8-ohm versions
- Tilt & swivel base for easy aiming
- All metal construction with enamel finish
- Weatherproof design

Call for Target's Low Price!

Network Tester on Sale!

sale PLATINUM TOOLS®

TNC950AR
Ethernet
Speed Certifier
& Network Tester

Includes:

- Net Chaser™ Main Unit • Active Remote
- Power Supply (2) • 8 GB SD Card • Micro USB
- Network FTP Patch Cable, 12" Cat5e (2)
- RJ45 Port Saver (2) • Hanging Strap and Clip (2)
- Large Carrying Case

Call for Target's Low Price!

4K Video Conferencing Endpoint

new

Yealink

VC200
- All-in-one camera and codec, easy to mount on the TV
- Android 7.0 OS, compatible with third-party cloud platforms • 4K resolution ratio, 4x lossless e-PTZ camera, and 103° wide-angle lens
- Built-in 6 beamforming microphone arrays with directed voice pickup
- Built-in Wi-Fi and Bluetooth
- Supports wireless content sharing, fulfilling wireless deployment in huddle rooms
- H.265/HEVC video codec, resists up to 30% packet lost
- HD video recording to USB flash drive or VC200 local storage

Get a Demo Unit In Your Office for a FREE 15 Day Trial
Call and Reserve Yours Today!

Wireless Content Sharing

new

Polycom

Pano **7200-84685-001**

- Acts as a 4k Ultra HD content sharing hub
- Connect fast and easily from any laptop, tablet or phone
- Share up to four screens simultaneously in stunning 4K resolution
- Play multiple high-resolution videos at up to 60fps
- Web-enabled for easy and secure device management
- Administrators can access the web interface from anywhere to provide software updates, manage or configure with video conferencing • Secure WiFi and Bluetooth 4.0 support
- Compatible with Apple AirPlay and Windows Miracast

Dealer Certification Required

Incremental 30% Savings thru June 30th! Call for Details.

1080p Outdoor Night-Vision PTZ Camera

new

HIKVISION

DS-2AE7230TI-A
TurboHD DS-2AE7230TI-A 2MP Outdoor PTZ Dome Camera with Night Vision

- High Definition Video Over Coax
- 1920 x 1080 Video Resolution
- IR LEDs for up to 393.7' of Night Vision
- 4-120mm Varifocal Lens
- 58 to 1.7° Field of View
- 360° Pan & -15 to 90° Tilt
- 30x Optical Zoom and 16x Digital Zoom
- RS485 Interface & Pelco P & D Protocols
- 1 x HD Composite Video Output
- IP66-Rated for Outdoor Use

HD Over COAX – Use Existing Infrastructure

Fiber Optic Cabling

new

Huge Selection and Personal Service
Remee WIRE & CABLE
Engineered With You In Mind

Remee has a variety of fiber optic cable types and constructions that includes:

- Loose Tube AquaLock™ gel or DryLight™ gel-free, Tight Buffer, Breakout, & RemCore™ microtube constructions
- Riser, Plenum, Low Smoke Zero Halogen, & OSP jacket options
- Single Mode (OS2) and Multimode OM1, & 10 GIG OM3 or OM4 fiber types available from 2 - 288 fibers
- Simplex or Duplex, Indoor & Outdoor, Armored & Unarmored configurations

Remee Has the Fiber Optic Solution for Your Application

Color Touchscreen Video Intercom Kit

AIPHONE®

JPS-4AED **Color Touchscreen Video Intercom Kit** Includes:
- (1) 7" Touchscreen Master Station
- (1) JP-DA Surface Doorbox
- (1) PS-2420UL Power Supply

Features:
- Handset or Hands-Free Communication
- Two Terminals for Entry and Peripherals
- Calls Saved On-Board or to SD/HC Card
- Video-Out to DVR for Surveillance System
- 170° Wide Angle Lens
- Can have up to 8 Master indoor stations and up to 4 Door stations. Call for pricing on additional masters, doorbox, or other accessories available for this series.

Call for Target's Low Price!

360º Camera with Speaker Sale!

sale

speco technologies

O6PSP1
6MP 360° Panormorph IP Camera with Amplified Ceiling Tile Speaker

- Sound and video in a single unit.
- A single Ethernet cable can power the speaker, amplifier and camera using Power over Ethernet
- Stream music via the SecureGuard® Streaming app or send voice messages through either the SecureGuard® server or mobile application.
- Camera offers full panoramic 360° imaging which can be viewed, recorded and dewarped
- 2' x 2' speaker drops directly into a ceiling tile grid

Call for Target's Low Price!

58-Inch 4K Smart LED HDTV

new

SAMSUNG

UN58MU6100F
- UHD 3840 x 2160 LED Panel
- Motion Rate 120 for Reduced Motion Blur • HDR10 Support
- Screen Mirroring Technology
- Built-In Wi-Fi Connectivity
- App Access • Full Web Browser
- 3 x HDMI / 2 x USB
- 4K Color Drive

Call for Target's Low Price

Portable HDD

new

LACIE

STFR4000800
- 4TB Storage Capacity
- USB 3.0 Type-C Interface
- Bus Powered
- Rugged Protection
- Includes USB 3.0 Type-C Cable
- Includes USB 3.0 Type-C to Type-A Cable
- Windows & Mac Compatible

Rugged & Reliable

256GB USB 3.1 Thumb Drive

PATRIOT MEMORY

new

Blitz PSF256GBLZ3BUSB
- USB 3.1, Gen. 1 compliant
- Easy plug and play functionality
- Portable and light weight (6 grams)
- Compatible with Windows® 10, Windows® 8, Windows® 7, Linux 2.4 and later, Mac® OS9, X and later

Plug and Play

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