

December
2018

TARGET

DISTRIBUTING

TERRIFIC YEAR-END VALUES

42 More Reasons Why Target is Your Best Choice!

Mention This Flyer To Get Sale Pricing

tgsales@targetdist.com 800-873-5528 www.targetd.com

MX250 to MX-E & MX30 to MX-SE Upgrades

new



MX250 to MX-E

- License transfer fees are waived and at no charge to the Partner.
- Includes an extra 1 year of warranty and software subscriptions for up to 150 users

MX-30 to MX-SE

- License transfer fees are waived and at no charge to the reseller.
- Includes 1 year of standard hardware warranty only for systems that are not currently covered under software subscriptions.



Each Upgrading Customer Receives \$500 Worth of Credit (at Reseller Price)

OFFER ENDS DECEMBER 14, 2018 – DON'T GET LEFT OUT!

Call Your Target Rep Today for Complete Details

New SL2100 Rev. 1.5 Software Update

new



Rev.1.5 Software Update

- **NEW** value priced standard PoE SIP phone #BE116746 (ITX-1615). Full Duplex speakerphone. Wall mount incl., 12-fixed/3-soft keys & more! Requires 3rd party SIP license BE116746 and available IP Channel. Compatible with Plantronics wireless headsets using APD-80 EHS Cable.
- **NEW** ST500 Smart phone app. Free download. Includes new video call feature. iOS 11.2.6+ or Android v4.3/voice 4.4/video-voice. Requires 3rd party sip license BE116746 and available IP Channel
- **NEW** InUC Browser Softphone #BE118221
- **NEW** LUA Property Management System License #BE116764
- **NEW** InGuard Toll Fraud Guard License #BE116763
- **NEW** PhonePRO End-User GUI-Included Free

Remember, all licenses have a free 60 day trial period!



Call Your Target Rep Today for Complete Details

9200 Series Phone Sale!

SALE



8110061 9212L –

SALE! \$Call

- 12 Line Appearances • 12 Programmable Buttons • 4 Soft Keys
- 10/100 • 10 Fixed Feature Keys • Headset Port (RJ-11)

8110055 9224 –

SALE! \$Call

- 24 Line Appearances • 24 Programmable Buttons • 4 Soft Keys
- 10/100 • 10 Fixed Feature Keys • Headset Port (RJ-11)

8110045 9204G –

SALE! \$Call

- 4 Line Appearances • 4 Programmable Buttons • 4 Soft Keys
- Gigabit Ethernet • 10 Fixed Feature Keys • Headset Port (RJ-11)

Limited to stock on hand. No rainchecks or backorders.

Hurry – Limited to Stock On Hand!



Special Value 4-Phone Bundle

new



eMG80 9224D 4+

Includes:

- (1) eMG80-KSUAD.USA
- (4) LDP-9224D (INE 105 7988)

24-Button Speakerphones

– Non-backlit LCD display – Half-duplex speakerphone

plus, you'll also get a **FREE QWIKCABLE** Installation Cable (a \$49.95 value) included with the above bundle.



Call for Target's Low Price

Videoconferencing Promo

new



Purchase a VC800-PHONE-WIRELESS or a

VC800-EXCLUDE-MIC and you'll get these items **FREE**:

FREE (1) 8-way multipoint license

FREE (10) Video Conferencing System for the Desktop

FREE (20) Video Conferencing Cloud Management Service (VCMS) for 1 year

or

Purchase two VC200 and get these items **FREE**:

FREE (1) pair of wireless mics with charging cradle

FREE (1) USB DECT dongle



Thru 12-31-18! Call for Complete Details

3-In-1 Fall/Winter Promo

SALE



1. Purchase any package from a special list (call for your copy) and get one (1) **VU-9224-00 FREE!**

2. Earn a point for every dollar you spend on Vertical Summit or Summit 800, then use your points and get a free Summit system, package, or phones plus 10% discount on all licenses.

3. Purchase a Summit 800 Package from a special list (call for your copy) at a discounted price and get 10% off on licenses for the package. Promotion ends 12-31-18.



Call Today for Complete Listing and Details

SIP DECT Cordless System

new

Yealink

W53P – Handset and Base
W53H – Additional Handset

- 1.8" 128 x 160 TFT color screen
- Up to 8 concurrent calls
- Up to 8 DECT cordless handsets
- Up to 8 SIP accounts
- Support Opus audio codec
- Up to 18-hour talk time
- Up to 200-hour standby time
- Headset connection via 3.5 mm jack
- Charger is wall mountable



Up to 8 SIP DECT Cordless Handsets & 8 Concurrent Calls

IP Wireless Phone System

Panasonic

KX-TGP600

- Support for up to 8 DECT handsets and 8 SIP registrations
- Includes a KX-TPA60 handset
- 1.8" color LCD screen
- HD wideband audio (G.722)
- Full duplex handset speakerphone
- Headset jack (2.5mm)
- Belt Clip



Simple to Set Up and Manage

12-Line Media Phone

new

Polycom

VVX450 2200-4884-025

- 4.3" color LCD (480 x 272)
- 12 line keys • 4 soft keys
- In-call keys: call transfer, hold and voicemail
- Illuminated audio keys
- HD audio • 2 x Gig-E ports
- 2 USB port (rear and side)
- PoE only; no AC adapter included
- Integrates with more than 60 industry leading call control platforms



Web-Based Configuration

SIP/Multicast Paging Adapter

new

VIKING

PA-IP

This SIP / Multicast Paging Adapter provides an interface between new VoIP phone systems (hardware or hosted/cloud based) and analog paging systems, eliminating the need for an ATA or FXS port.

- PoE powered (class 2, <6.5 watts)
- SIP compliant • Network downloadable firmware
- Autoprovisioning via Viking programming software
- Built-in high efficiency 4 watt class D amplifier
- Can drive additional external analog speakers for greater coverage and MORE!



Integrates with Paging Amps

8-Port Flex Switch

new

NVT PHYBRIDGE



NVT Phybridge FLX-08

- 8 x 10/100Mbps downlink ports supporting up to 50W of power per port • 190W power budget
- 2 x 1Gb uplink port for daisy chaining
- Can support 4 pair, 2 pair and 1 pair UTP cabling
- Can operate in standard mode (without FLEX adapters) and long reach PoE mode (with optional FLEX adapters) for extended reach to 2,000ft (610m)

Extend Reach up to 2000 Feet

Wireless Audioconferencing

KONFTEL

300Wx
840101077

- OmniSound®HD – superior audio
- Record meetings on an SD card – up to 70 hours on a 2GB card
- Rechargeable battery for up to 60 hours of talk time
- Connection for Wireless headset
- Future-proof – can be upgraded
- Supports the Konftel Unite via the Konftel Unite Adapter
- Expandable with optional microphones



Superior Audio Quality

Dual FXS Gateway

new

PATTON



SN4112/JS/EUI

Smart Node Dual FXS Gateway

- Dual FXS ports • Advanced Local Call Switching
- Complete SIP and T.38 support
- Easy Management & Provisioning
- Outstanding Interoperability
- Supported by SmartNode™ Redirection Service

Outstanding Interoperability

Outdoor Wireless Bridge

new

EnGenius

ENS500-AC

EnTurbo™ Outdoor 5 GHz 11ac Wave 2 PtP Wireless Bridge/Access Point

- Quad-Core CPU, 717 MHz "Turbo Engine"
- 5GHz Frequency • 867Mbps Data Rate
- 802.11ac 2x2 Wave 2 MU-MIMO
- Beamforming Optimizes Antenna Signal, Reception & Reliability for Clients
- High Transmit Power Extends Wi-Fi PtP
- Integrated 14 dBi High-Gain Directional Antennas
- IP55-Rated Weatherproof & Dustproof Housing



High Power

24-Port Cloud Managed Switch

new

NETGEAR



GC728XP

- 28-Port Gigabit Ethernet PoE+ Insight Managed Smart Cloud Switch w/2 SFP and 2 SFP+ 10G Fiber Ports
- 24 x 1000BASE-T PoE+ Copper ports
- 2 x 1000BASE-X Dedicated SFP Fiber ports
- 2 x 10GBASE-X Dedicated SFP+ Fiber ports supporting 10G/1G speeds • 390W PoE budget • 2 internal fans
- NETGEAR Insight app allows local or remote configuration and monitoring from your mobile device, PC, Mac or tablet
- Instant in-app discovery and setup

Remote Network Management

Portable Wi-Fi IP Phone

new

GRANDSTREAM

WP820

- Dual-band WiFi • Bluetooth
- HD voice & dual MIC design with AEC and Noise Shield Technology
- Rechargeable 1500mAh battery, 7.5 hour talk time, 150-hour standby
- Accelerometer and configurable button for push-to-talk, panic and other related functions
- Micro USB port and 3.5mm headset jack
- 2 SIP accounts, 2 lines



Call for Target's Low Price

SIP Access Control Door Boxes

new

CyberData Corporation

The IP Endpoint Company

011433

- SIP compliant • PoE 802.3af
- IP 65 outdoor-rated • Alert buzzer
- Can operate in standalone mode
- Supports 500 Access Codes
- Network downloadable firmware & MORE!



011426

- SIP compliant • PoE 802.3af
- Mifare Plus X 2K/4K cards are supported
- IP 65 outdoor-rated • Alert buzzer
- Can operate in standalone mode
- Supports 500 Access Codes
- Network downloadable firmware & MORE!



Call for Complete Details

SIP Strobe

ALGO

Communication Solutions

8128

SIP Strobe Light

- Selectable, preloaded flash patterns and intensities
- SIP compliant
- PoE
- Multicast receive or broadcast capability
- Available colored lens cap kit
- Up to 198 candela luminous intensity
- Connection via RJ45 Ethernet Jack - PoE 802.3af
- ADA and OSHA compliant



Call for Target's Low Price



plantronics

New Multi-Device Connect Headsets



new

SAVI 8200 SERIES

- SAVI W8210 207309-01 Monaural
- SAVI W8210-M 207322-01 Monaural, optimized for Microsoft Teams
- SAVI W8220 207325-01 Stereo
- SAVI W8220-M 207326-01 Stereo, optimized for Microsoft Teams
- Connect to Deskphone, PC, and Bluetooth to mobile (from base unit)
- **NC mic with Active Noise Canceling (W8220 and W8220-M)**
- Talk/standby time: Up to 13 hours talk, up to 50 hours standby time
- Headset wireless range: Up to 590 ft (line of sight); 180 ft (typical office environment)
- Charge time: 3 hours • Wireless technology: DECT 6.0 and Bluetooth v4.2
- SoundGuard DIGITAL hearing protection • Noise cancelling mic • Wideband audio

Bluetooth



Connect to Deskphone, PC and Mobile

new

VOYAGER 4200 UC SERIES

- VOYAGER 4210 USB-A 211317-01 Monaural USB-A Dongle
- VOYAGER 4210- USB-C 211317-02 Monaural USB-C Dongle
- VOYAGER 4220 USB-A 211966-01 Stereo USB-A Dongle
- VOYAGER 4220 USB-C 211996-02 Stereo USB-C Dongle
- One headset to use with PC or Bluetooth Mobile Device, in our out of office • Up to 98 ft range
- SoundGuard DIGITAL hearing protection
- Certified for Microsoft Skype for Business Open Office
- Up to 12 hours talk, 15 hours listen, and 13 days standby time
- Up to 98 ft/30 m range 1.5 hours charging time for full charge
- 20 Hz–20 kHz receive frequency response • USB-A or -C dongle included; model dependent

Bluetooth



Connect to PC and Mobile

VoIP and Analog Paging



Valcom is the largest provider of telephone integrated paging systems in the world!

Target is proud to carry the complete line of "Made in the U.S.A.", products.

Let the experts at Target help you design the paging system that is the solution to your customer's needs.

Call today for our low wholesale pricing.

Target is Your Valcom Source



24-Port Gigabit Switch



US-24-250W 24-Port Managed Gigabit Switch

- Process All Ports at Line Rate / No Loss
- Up to 26 Gbps Non-Blocking Throughput
- 52 Gbps Switching Capacity
- 250W Maximum Power Consumption
- 2 SFP Ports - Up to 1 Gbps Fiber Uplinks
- Auto-Sensing IEEE 802.3af/at \
- 24V Passive PoE
- UniFi SDN Platform Seamless Integration

Call for Target's Low Price

Wireless Content Sharing



Pano 7200-84685-001

- Acts as a 4k Ultra HD content sharing hub
- Connect fast and easily from any laptop, tablet or phone
- Share up to four screens simultaneously in 4K resolution
- Play multiple high-resolution videos at up to 60fps
- Web-enabled for easy and secure device management
- Access the web interface from anywhere to provide software updates, manage or configure video conferencing
- Secure WiFi and Bluetooth 4.0 support
- Compatible with Apple AirPlay and Windows Miracast

No Cables, No Problems!

1U Rackmount UPS Sale!



SC450RM1U

- 280 Watts / 450 VA • 4 surge/battery outlets
- 400 joules surge energy rating
- Input 120V / Output 120V
- Interface Port DB-9 RS-232
- LED Status Display • Hot Swappable Batteries
- Rack Height 1U

Call for Target's Low Price

2U Rackmount UPS Sale!



SMART1500LCD

- 1500VA/900W • Features 8 protected NEMA 5-15R outlets
- Offers automatic voltage regulation (AVR)
- LCD screen reports real-time UPS and power status
- Workstation / Home theater optimized features include USB & serial ports, plus single line TEL / DSL or ethernet line surge suppression

Call for Target's Low Price

Wall Mount UPS Sale!



Largest Wall-Mountable UPS with LCD!

EnSpire EN900LCD

- 900VA/500W with LCD Display
- 5 on battery receptacles; 5 surge only
- Auto re-start with dead battery when power returns
- Independent battery bypass
- Tool-less battery replacement
- At least 10% better run-time



Call for Target's Low Price

CAT6e PVC Sale!



ICCABR6EBL

- 600 MHz
- UTP Solid Wires
- 23 AWG
- 1000 Feet, Pull Box
- Convenient sequential footage markings for usage tracking
- In blue only



Call for Target's Low Price

500W Paging Amp Sale!



GS500D 500-Watt Class D Amplifier

- 4 dedicated MIC inputs • 1 selectable MIC/TEL input
- 1 selectable MIC/AUX input • 1 dedicated AUX input
- 8-ohm, 25V, 25VCT, and 70V transformer coupled outputs
- 4-ohm direct coupled output • Rack mountable – 2RU package
- Dual-function, 10-band graphic EQ • True loudness contour
- Switchable phantom power supply and MUCH MORE!

Call for Target's Low Price

Glo Stix on Sale!



540-15

Glo Stix 15-Foot Kit

- Kit includes (3) 5-foot Glo Stix, a bullet nose and a hook nose tip, 3/16" diameter Luminescent fiberglass stix for better visibility when fishing above dark ceilings, up walls or below raised floors
- Sturdy, steel-threaded connectors are interchangeable with Greenlee Fish Stix



Call for Target's Low Price

FREE Videoconferencing Demo Trial!

Yealink

Yealink makes affordable videoconferencing systems for every situation and in order to show you how easy these systems are to set up, use and sell profitably, we're offering a FREE 30-day trial in your office! Call your Target salesperson today and reserve one today!

Choose from:

- **VC200** – for small office/huddle room
 - **VC500** – for small to medium sized rooms
 - **VC800** – for medium to large rooms
- Go from box to work in just 5 minutes!**



Reserve Your FREE Trial Unit Today!

High Performance Video Collaboration

Polycom

Polycom® RealPresence® Group 310

- 1080p60 video (with optional license)
- 1080p60 content (with optional license)
- Up to 8-way integrated multi-point
- HDMI inputs and outputs
- Standards-based interoperability
- Native interoperability with Microsoft Lync
- H.264 High Profile standard for up to 50% bandwidth savings

7200-65320-001 RealPresence Group 310 - 720p: Group 310 HD codec with EagleEye Acoustic cam and cables. Maintenance Contract Required
7200-65340-001 RealPresence Group 310-720p: Group 310 HD codec, EagleEyeIV-4x camera, mic array and cables. Maintenance Contract Required.



Compact Design – Optimized for Smaller Groups

Value Priced DVRs and Cameras

new HIKVISION

ECT-T12F2

ONLY \$Call

Outdoor IR Turret, HD1080p, HD-TVI, CVI, AHD, CVBS, 2.8mm, 20m Smart EXIR, Day/Night, DNR, IP67, 12 VDC

ECT-D32V2

ONLY \$Call

Outdoor IR Dome, HD1080p, HD-TVI, CVI, AHD, CVBS, 2.8-12mm, 40m IR, Day/Night, DNR, Smart IR, UTC Menu, IP66, 12VDC

ERT-F2041

ONLY \$Call

Tribrid DVR, 4 Channel TurboHD/Analog, 1TB HDD, Auto-Detect, H.264+/H.264, 720p Real-time/2MP12 + 1-2MP IP Camera, HDMI, Alarm I/O, No Front Panel Control,

ERT-F2082

ONLY \$Call

Tribrid DVR, 8 Channel TurboHD/Analog, 2TB HDD, Auto-Detect, H.264+/H.264, 720p Real-time/2MP12 + 2-2MP IP Camera, VGA/HDMI, Alarm I/O, No Front Panel Control



BIG FEATURES, Small Prices!

Full Color at Night Without IR LEDs!

SALE

speco technologies™

O2ID8

Ultra Intensifier Dome Camera (Reg. \$222.38) Sale! \$Call

O2IB68

Ultra Intensifier Bullet Camera (Reg. \$209.25) Sale! \$Call

Both cameras have same specs • 3.6mm fixed lens

- Next generation of Intensifier® technology provides an even more vivid color image in low light situations
- Supports up to full HD 1080p resolution @ 30fps
- Built-in standard PoE (IEEE 802.3af) • True WDR
- Supports H.264 and MJPEG codecs
- Micro SD card slot • IP66 compliant, weather resistant • IK10 compliant, vandal resistant
- Junction box included for convenience
- Conformant with ONVIF Profile S



Hand Tools Sale!

SALE PLATINUM TOOLS

90152 SALE! \$Call

Pro Punchdown Tool Kit

Kit Includes:

- PT Punchdown Tool
- Professional Electrician's Scissors
- NEVERDull™ 110 Punchdown Blade
- Fine Tip Sharpie® Pen • Tool Pouch

15018C SALE! \$Call

All-In-One Stripping Tool

- Strips coax, twisted pair, round, multi-conductor and audio cables
- Includes braid comb & Velcro to help comb braid



Huge Price Drop on Mini-GBICs!

SALE Lynn Electronics

MC-SFP-MM MultiMode Mini-Gbic SFP

MC-SFP-SM 10K SingleMode Mini-Gbic SFP

- Duplex LC Connector
- Compliant with IEEE 802.3z Gigabit ethernet standard
- Industry standard SFP (Small Form Pluggable) package
- Differential LVPECL inputs and outputs
- TTL signal detector
- Hot pluggable



SAVE OVER 50%! Call for Target's Low Price

Rack Accessory Sale!

SALE Middle Atlantic Products

BR1 Brush Grommet Panel

- Provides clean cable entry while slowing dust entry
- Ideal for mounting above work surfaces
- Includes cable management tray with strain relief tie points



Call for Target's Low Price

58" Smart 4K LED HDTV



UN58NU7100F

58-Inch 4K Smart HDTV

- UHD 3840 x 2160 LED Panel • Motion Rate 120
- Built-In Wi-Fi & Ethernet Connectivity • Full Web Browser
- Access Samsung Smart Hub & Apps • 3 x HDMI / 2 x USB
- PurColor • Dolby Digital Plus and MORE!

Enhanced Color and Contrast

4K Home Theater Projector



PX747-4K

4K Home Theater Projector

- 3500 ANSI Lumens Brightness • 3840 x 2160 Resolution
- Supports HDR Content • Projection Size: 30 - 300"
- 10W Internal Speaker • Dual HDMI Inputs • 1.2x Optical Zoom
- 15,000 Hours Lamp Life • Includes Backlit Remote Control

SuperColor Technology

106" Home Theater Screen



20387V

Tensioned Cinema Contour HDTV Fixed Frame Projection Screen

- Wall Mountable • 106" Diagonal • 16:9 Aspect Ratio
- Pro-Trim Fabric Borders • Front Projection
- Wall mounting brackets are included

Vinyl Finish Delivers True Colors