



ZAP!

Jump start your business to profitability

ZYXEL

We are excited to introduce ZAP! So what is this about? ZAP - Zyxel Authorized Partner Program - is designed to provide channel partners an unprecedented opportunity to boost profitability and success.

ZAP Zyxel Authorized Partner Program



| | BRONZE | SILVER | GOLD |
|---|--------|--------|-------|
| Distribution Discount* | 8% | 16% | 20% |
| Deal Registration | | | |
| Training Webinars | | | |
| Tech Support | | | |
| Lease Financing** | | | |
| NFR/Demo Discount | - | | |
| Lead Referral | - | - | |
| Sales Engineer Access | - | - | |
| Advanced Replacement | - | - | |
| Qualifying Sales / ½ Year Period | - | \$6K | \$12K |

East of the Mississippi: (800) 255-4101 Ext. 244
 West of the Mississippi: (800) 255-4101 Ext. 265
 Zyxel California-based Tech Support team: (800) 255-4101 Option 5

All approved partners enter into the program at Silver level.
 Qualifying sales levels must then be attained to maintain or increase status.

*Discounts and Rebates only available through Zyxel Authorized Distributors.

**Lease financing is approved separately from the partner program. Partner status does not automatically grant lease financing.

ZAP Products

For a complete Product List visit
 <http://zyxel.us/zaproducts>

Receive discounts on our robust line of products:



nebula

CLOUD MANAGED NETWORKING

Switches, APs, Gateways



NETWORK SECURITY



SWITCHES



The table below is to help you match the "Non-ZAP" models to the ZAP family.

| | Non-ZAP* | ZAP Sister Product(s) |
|-------------------------------|-------------------|----------------------------------|
| Wireless APs & Accessories | NWA1123-ACv2 | NAP102 • NWA5123-AC • WAC6502D-S |
| | NWA1123-AC PRO | NAP203 • WAC6103D-I |
| | NWA1123-AC HD | NWA5123-AC HD • WAC6303D-S |
| | NWA1123-AC PRO-NI | NWA5123-AC HD • WAC6303D-S |
| Ethernet Switch & Accessories | GS1900-10HP | GS1920-8HPv2 |
| | GS1900-16 | GS1920-24v2 |
| | GS1900-24 | GS1920-24v2 |
| | GS1900-24E | GS1920-24v2 |
| | GS1900-48 | GS1920-48v2 |
| | GS1900-48HP | GS1920-48HPv2 |
| | GS1900-8 | NSW100-10 • GS1920-8HPv2 |
| | GS1900-8HP | GS1920-8HPv2 |

* Other products not included in ZAP include consumer products and select switches



Questions about joining the Partner Program?

Send an e-mail to partner@zyxel.com or find out more at <http://zyxel.us/partners>

NOTE: Zyxel Authorized Partner Program is subject to cancellation or modification at any time by Zyxel and at Zyxel's discretion, including but not limited to informal notification or publication of a revised program. Our Partner Program may also be subject to additional information or terms and conditions contained on a different website maintained by Zyxel.

